

STATINTL

Approved For Release 2003/05/27 : CIA-RDP84-00780R004000050031-1

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MEMORANDUM FOR: Mr. Helms

71-4436

Hugh Cunningham said that he had lunch with you on Tuesday and that you expressed interest in seeing this compilation of questions put to Agency representatives at various schools. The compilation, as you know, has been prepared to be used in the preparation of the "fact book".



Robert S. Wattles

(DATE)

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25X1 Name of Student:

Office: OSR

Program or School Attended: Air War College

Dates Attended: August 1969 - May 1970

1. What internal security function does the Agency have?
2. What are the chances of working overseas with the Agency?
3. What are the chances of being assigned overseas without your family?
4. What is the time interval between your initial job application and a job offer or rejection?
5. Do all Agency employees have to take a polygraph examination, and if so, how deeply do they go into your personal life?
6. What is the attrition rate of people resigning from the Agency before retirement?
7. What is the average educational level of professional employees?

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25X1 Name of Student:

25X1 Office:

Program or School Attended: Armed Forces Staff College

Dates Attended: January - June 1970

1. Is AID a "real" government agency, or is it part of CIA?
2. Where does CIA fit under the JCS in the Department of Defense; is it under DIA or is DIA part of CIA?

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25X1 Name of Student:

Office: NPIC

Program or School Attended: Armed Forces Staff College

Dates Attended: February - June 1971

1. What type of things does the Agency do?
What is the scope of its activities?
2. What is the role of the Director of Central Intelligence?
(People were not aware that he is the coordinator of all intelligence activities in the Government.)
3. What is the interrelationship of CIA with the military?
4. What is the scope of the overt type of collection that the Agency is involved in?
5. What use is made of open sources of intelligence?
6. What is CIA's role in foreign intelligence?
(catch-all aspect - if something needs to be done, and if no one else is doing it, or can do it, CIA will.)
7. How does one become employed by CIA?
8. Do you hire retired military personnel?

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25X1 Name of Student:

Office: OTR

Program or School Attended: Army War College

Dates Attended: August 1970 - June 1971

1. What does a Station Chief do?
2. How is intelligence coordinated?
3. How are disputes of coordination and liaison resolved?
4. How does CIA recruit people? How many people does CIA employ?
5. What is the extent of our operations in Southeast Asia, e.g., Laos, Air American, etc.?
6. Use of other organizations?
7. Country team approach?
8. Relationships with other Government agencies, particularly State Department?
9. Questions on historic flaps, e.g., Bay of Pigs, U-2, etc.

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25X1 Name of Student:

Office: OC (now IG Staff)

Program or School Attended: Naval War College

Dates Attended: August 1969 - June 1970

1. What is the role of CIA in Vietnam?
2. What is CIA's involvement with the Special Forces?
3. What does the Agency think about SS-9 and the ABM?
4. How do CIA's estimates get to the President?
5. How is the Agency organized functionally to deal with intelligence?
6. What kind of people does CIA recruit?
7. What are the standards for the people you recruit?
8. What can CIA do regarding political action?
(This came up in connection with war games.)
9. Other questions related to specific things that came out in the newspaper while he was there.

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EXECUTIVE SEMINAR CENTER, KINGS POINT

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5X1

Name of Student:

Office: NPIC

Program or School Attended: Executive Seminar Center, Kings Point
"Management of Organizations"

Dates Attended: 3 - 14 August 1970

1. What do you do at CIA?
2. What about the covert activities of CIA?
3. What are the benefits of working at CIA? (Knowing that the Agency's employees do not come under Civil Service.)
4. How is the Agency organized?
5. What types of people work there?
6. To whom does the Agency report?

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Name of Student:

Office: OCS

Program or School Attended: Executive Seminar Center, Kings Point
"Effects of Technological Development"

Dates Attended: 3 - 14 May 1971

1. Is what is contained in the book, INVISIBLE GOVERNMENT, really true?
2. What is CIA's relationship with the prisoner episode at Son Tay?
3. Questions about the intelligence failure at the Bay of Pigs.
4. What does the Office of Computer Services do?
5. How can you be openly identified as a CIA employee?
6. Are there people at CIA who can talk about their work?
7. Does CIA make available to other Government agencies or the public any studies, etc.?

5X1 Name of Student:

Office: OBGI

Program or School Attended: Executive Seminar Center, Kings Point
"Management of Organizations"

Dates Attended: 25 July - 6 August 1971

1. What do you do at the Agency?
2. What is the role of the Agency?
3. What do you see as the managerial problems in your Agency?
4. He discussed MAG activities, since he has been on MAG for the past year. Students asked questions about MAG as they were not familiar with anything like that in their agencies.
5. Aren't all CIA employees covert? How can you identify yourself as CIA?
6. What kind of unclassified papers, reports, maps, etc. are available from your Agency?
7. What types of people are employed by the Agency?
8. Are you developing an image-building program?
(This was asked by a student who said it was the first time he had met anyone from CIA who would say anything about CIA.)
9. Some questions or comments when something appears in the newspaper.

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25X1

Name of Student:

Office: Executive Director/NPIC

Program or School Attended: Federal Executive Institute
"Residential Program in Executive
Education"

Dates Attended: May - June 1971

1. Does CIA make policy in the foreign affairs area?
2. Yes, but when you (CIA) run activities such as a large Meo army in Laos, tribal and village programs in South Vietnam, and even create an army to invade Cuba -- are you not making policy?
3. Yes, but do you (CIA) not make policy when you fly U-2s over the USSR?
4. How many offices does CIA have in the United States and what do they do?
5. Where do you (CIA) get your people from, and what qualifications do you look for?
6. How many people work for CIA?
7. How much control does an American ambassador have over CIA activities?
8. What kind of retirement system, and other aspects of a career system do you (CIA) have? Is it like the Civil Service system?
9. How much money is spent on intelligence each year? How much does CIA spend?
10. How many different intelligence agencies report directly to the President?
11. Can you talk to your wife about the work that you do?
12. Who prepares intelligence estimates?

Continued

25X1

Name of Student:

13. Should CIA get involved with things like American student organizations, the war in Laos, and the revolution in Guatemala?
14. Can the head of CIA report directly to the President?
15. Do Congressmen and Senators have access to intelligence information?
16. Have leaks in the press been damaging to intelligence?

25X1

Name of Student:

Office: CRS

Program or School Attended: Federal Executive Institute
"Residential Program in Executive
Education"

Dates Attended: October - December 1969

1. Comparison with FBI.
2. Role of CIA in National Student Association.
3. Confusion over roles of CIA and Army Intelligence in drug raids, campus activities, etc.
4. Subsidy of research at universities.
5. CIA views on political issues.
6. Role of CIA in the U-2, Pueblo, and Bay of Pigs affairs.
7. Where is Gary Powers?
8. Congressional scrutiny and control.
9. Real interest in clandestine operations: counter-insurgency, covert action, sabotage, etc.
- 10.. Group determines types of questions: applicants, students, businessmen, foreign officials, etc.

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25X1 Name of Student:

Office: OF

Program or School Attended: Federal Executive Institute
"Residential Program in Executive
Education"

Dates Attended: May - July 1971

1. Is it true that CIA gets all the money it wants and goes back for more?
2. Is it true that CIA's spending is entirely unsupervised?

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EXECUTIVE MANAGEMENT PROGRAMS

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25X1 Name of Student:

Office: OF

Program or School Attended: Columbia University
"Executive Program in Business
Administration"

Dates Attended: 18 April - 29 May 1971

1. How many people does the Agency employ?

25X1

Name of Student:

Office: OF

Program or School Attended: Cornell University
"Executive Development Program"

Dates Attended: 21 June - 30 July 1971

1. CIA's knowledge of and involvement in the 1951 Korean War?
2. CIA involvement, if any, in the Diem coup/Vietnam?
3. CIA's role in the Green Beret case?
4. CIA's knowledge of the recent Hassan coup in Morocco?
5. To what extent does CIA coordinate foreign information with foreign and host governments abroad?
6. What is the distinction between the CIA and FBI roles?
7. To what extent are U. S. businessmen abroad approached by CIA to help in intelligence gathering, etc.?
8. What about CIA "covers" abroad; what is affiliation with Department of State abroad?
9. What is size of CIA in terms of dollars and people?
10. What is extent of CIA surveillance of U. S. businessmen?
11. Do all foreign countries have intelligence services?
12. What is the accuracy of reporting of the New York Times and other news media on CIA activities?
13. What is involvement of CIA in Laos?
14. What is role of CIA in national policy decision making?
15. Does CIA have a hard time getting people to work for it? (latter from a graduate student)

25X1

Name of Student:

Office: IG Staff

Program or School Attended: Harvard University
"Advanced Management Program"

Dates Attended: Fall 1970

1. Questions on operational/historic flaps, e.g., Bay of Pigs, Pueblo incident, U-2, involvement in coups, Vietnam/Laos involvement, etc.?
2. Almost total ignorance of CIA's important role in intelligence analysis, production, and national estimates.
3. Questions on types of controls over CIA activities, White House, Congressional, etc.?
4. Does CIA recruit foreign officials? (This from a student from the Philippines)
5. CIA's connection with businessmen overseas?

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25X1

Name of Student:

Office: OL

Program or School Attended: Harvard University
"Advanced Management Program"

Dates Attended: 14 June 1970 - 24 July 1970
13 June 1971 - 23 July 1971

1. What is your job in the Agency?
2. What does the Agency really do?
3. Why are you here in this course?
4. Are you here to keep an eye on us?
5. What is the relationship between CIA and FBI?
6. Why does CIA keep (get) in touch with domestic business firms?
7. Why are you here as CIA overtly instead of having a cover?
8. (Wore "Real Estate and Construction" on his badge)
What does "Real Estate and Construction" do overseas and domestically?
9. What controls exist on functions of CIA?
10. Statement: CIA accused by MBA students of being responsible for civilian deaths in Vietnam.
11. There developed an interest in personnel policies, obviously for personal reasons.

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25X1

Name of Student:

Office: FMSAC

Program or School Attended: Harvard University
"Program for Management
Development"

Dates Attended: September - November 1970

1. Do we really have unlimited access to funds?
2. Do we in fact strongly influence foreign policy?
3. Have we really fomented or participated in the overthrow of governments?
4. Have we infiltrated student organizations in this country?
5. Do we, like the FBI, have the power to arrest individuals?
6. Do we ever target anyone for assassination?
7. Was asked about a whole host of specific situations which have received publicity over the last decade, including most of the classic cases, e.g., The Bay of Pigs, The U-2 story, Che Guevara, the Green Beret Case, etc.
8. He was automatically looked upon as an expert on anything having to do with the Agency every time a new piece of news about the Agency was mentioned.

25X1

Name of Student:

Office: DDP/MPS

Program or School Attended: Harvard University
"Program for Management
Development"

Dates Attended: February - May 1971

1. How big is your budget?
2. How many people do you have?
3. How many agents do you have? (Meaning of agents not clear to questioner, but assumes a similarity with FBI Agent.)
4. How many people do you have overseas?
5. How are you organized? Structured? Stationed around the world. Where? Functional or area structure. How is R & D organized or handled?
6. What kinds of checks and controls are exercised over CIA? Refers to congressional oversight.
7. How do you insure that the intelligence is objective and not biased by agent?
8. Are you necessary? Why?
9. How good are you?
10. Who determines how successful you are? Is a count made of how many times you are right and how many times wrong?
11. What are your powers and authorities?
12. Do you have arrest and subpoena powers?
13. What do you do in the United States?

Continued

25X1 Name of Student:

- 14. Do you spy on Americans?
- 15. Why do you spy on Americans?
- 16. Why anything in the United States?
- 17. Why any activity on campuses?
- 18. Why any activity at management schools?
- 19. Do you have assassination powers?

25X1

Name of Student:

Office: OF

Program or School Attended: Pennsylvania State University
"Executive Management Program"

Dates Attended: 28 June - 25 July 1970

1. Is the CIA a part of the Department of Defense, or a kind of FBI?
2. What are the functions of the Agency?
3. What is the role of the Agency in relation to other intelligence groups, like DIA?
4. Were you placed here to infiltrate the course?
5. If I were making a trip somewhere the Agency might be interested, how would I get in touch with somebody who would want to know?

25X1

Name of Student:

Office: OP

Program or School Attended: Pennsylvania State University
"Executive Management Program"

Dates Attended: 27 June - 24 July 1971

1. Is there any one person in CIA who has access to all files of all employees? (Question came from a Personnel Officer with a large investment company in New York City.)
2. Where does CIA fit into the administrative hierarchy? What are its domestic interests and responsibilities? Distinguish between the FBI's role and the CIA's?
3. Where do we get people from -- how do we get people -- what are employment standards?
4. What type of security clearance is required? Will CIA accept clearances from other agencies?

25X1

Name of Student:

Office: NPIC

Program or School Attended: University of Pittsburgh
"Management Program for Executives"

Dates Attended: September - November 1969

1. What is the relationship of CIA to the FBI?
2. Why are you attending the Management Program for Executives?
3. What is the role of the Agency?
4. He thought it would be good if there were some type of unclassified publication that could be given to fellow students, as the students from the Army did, for example.

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EPSA AND CAREER EDUCATION PROGRAM

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Name of Student:

Office: DDP/SG

Program or School Attended: Stanford University
"Educational Program in Systems
Analysis"

Dates Attended: 1970 - 1971

1. Does the CIA collect information on students?
2. Is the Agency really an "invisible government"?
3. Why are we in a secret war in Laos, Cambodia, etc.?
4. Who does CIA hire?
5. Do you have trouble recruiting on campus?
6. CIA is a spy outfit and doesn't do much else, right?

25X1 Name of Student:

Office: DDS/SSS

Program or School Attended: University of California, Irvine
 "Educational Program in Systems
 Analysis"

Dates Attended: August 1970 - May 1971

1. How can you work for an organization which is a pack of murderers, a legal Mafia? (Came after a Green Beret in Vietnam was going to be tried. Interview with the press and on TV. State of California employee in the program asked this.)
2. Were you sent here or do you have to report on student activities of a political nature to your superiors? (After an NBC First Tuesday program on army intelligence activities in the States.)
3. Will you support the students of the Graduate School of Administration in a strike action against the Graduate School of Administration or can't you do that because your job at the Agency will be endangered? (One of the teachers had a bad course and they wanted to protest and call an end to the course. Wanted all the Federal students to participate.)
4. Can you operate using your value system in the Agency?
5. What do you do at the Agency?
6. Have you been overseas for the Agency? Do you expect to go overseas?
7. What good does the Agency do for the country? What indirect good do they do for me?
8. What do you see as the Agency's primary role?
9. What is it like working for the Agency?
10. Do they let you wear beards and long hair at the Agency?

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25X1

Name of Student:

11. Are there internal conflicts? How are they resolved?
(Does the Agency use organizational development techniques? Are people back here aware of them?)
12. Is the Agency as bad a bureaucracy as the rest of them in Washington, D. C.?
13. Can I get a job at the Agency? Now?
14. What kind of people do they hire?
15. Do they check up on you if you ask for a job?
16. Is there a recruiter in the Los Angeles area?
17. Do Agency people get killed doing their jobs?
18. Your Agency gets all the money it wants, right?
19. Do you get satisfaction in your job working for the Agency?
20. Did you have to sign a work contract to come to school?
21. Does the Agency offer you other training when you are in Washington at universities or in the Agency itself?
22. What do you get paid?
23. Do you have to live in D. C. area to work for the Agency or can you live in some other parts of the United States?
24. One faculty member inquired - Do you think I can get a job there?

25X1

Name of Student:

Office: OCI

Program or School Attended: Stanford University
"Career Education Awards
Program"

Dates Attended: 1970 - 1971

1. Does CIA engage in domestic intelligence gathering operations analagous to the FBI?
2. Isn't the CIA really financing the opium traffic in Laos?
3. Why are we so heavily involved in Laos?

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25X1

Name of Student:

Office: Office of Personnel (NE)

Program or School Attended: University of Washington
"Career Education Awards
Program"

Dates Attended: September 1970 - May 1971

1. What kind of people does the CIA hire?
2. What can one expect re progression in CIA?
3. How does the CIA differ in its responsibilities from the FBI?

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FULL-TIME ACADEMICS

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25X1 Name of Student:

Office: OSR

Program or School Attended: University of Maryland

Dates Attended: September 1970 - August 1971

1. Is there a difference between Army intelligence and CIA?
2. Is the CIA associated with the FBI?

25X1

Name of Student:

Office: NPIC

Program or School Attended: Rochester Institute of Technology

Dates Attended: 1970 - 1971

1. How do I apply to the Agency? Who do I write to?
2. Do they need people with my background? Who are they hiring at this time?
3. What could I expect to do if I got hired?
4. How do you make sure that the application gets to the division or people that want me?
5. What is the purpose of the Agency? What are its functions?
6. The history of the Agency - how was it formed?
7. What is the relationship of the Agency with other Governmental departments?
8. What salary can I expect or ask for?
9. A lot of people from RIT come to NPIC to work. One of the professors asked him what the people do when they come. A little guidance before hand would have helped.
10. How long from application to acceptance or rejection?
11. After any crisis - kidding.

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FELLOWSHIP IN CONGRESSIONAL OPERATIONS

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Name of Student:

Office: OCI

Program or School Attended: Fellowship in Congressional
Operations

Dates Attended: 1969 - 1970

1. There was very little knowledge that there were actually different functions in CIA. Everyone knows about the clandestine activity; knowledge of analytical aspect is very limited. Do not realize that some of our work is very closely related to academic-type research, analysis, fact-finding, etc.
2. Does the CIA play any role internally? (Many were convinced the CIA investigated radical groups, as the FBI does. Just won't believe we aren't doing anything in this country.)
3. Does the Agency act without the knowledge of the President or some higher body like the National Security Council?
4. The more knowledgeable ones wanted to know if the committees in Congress that look after Agency things now have enough power? Is there a need for a watchdog committee? Who does oversee your budget and approve your activities? Very little knowledge of the chain of command.
5. What kind of sources do you use for your analytical reports?
6. Why do you need a CIA when DIA and all the military intelligence sections exist and State Department also has functions of its own? What is the role of CIA in the intelligence community?
7. Are there controls put over your personal life because you work for CIA? Do you have to report it? Do people keep track of you?
8. How much do you know about what is happening in other parts of the Agency? How compartmented is the Agency?

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DRAFT:CND:es (8 July 71)

HEADQUARTERS
EMPLOYEE BULLETIN

(date) _____

FILM OF THE DIRECTOR'S
STATE OF THE AGENCY ADDRESS

1. On 15 June 1971, the Director spoke to a selected group of employees in the headquarters auditorium. The group was composed of representatives from all Agency components but was limited to the capacity of the auditorium. The Address was filmed for subsequent presentation to all employees.

2. On 19, 20, 21, and 22 July 1971, the film of the Director's State of the Agency Address will be shown in the auditorium at 12 noon and ^{1:00}~~12:45~~ p.m.

3. Beginning 26 July 1971, components located outside the Headquarters Building may make loan arrangements for this film by contacting Central Reference Service, extension

DISTRIBUTION: ALL EMPLOYEES

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